

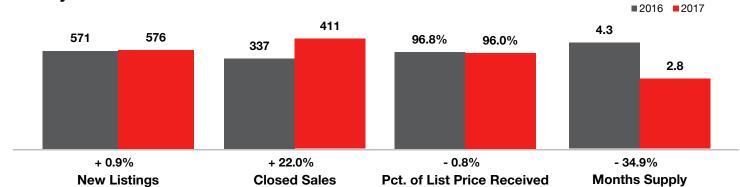


East Baton Rouge Parish

| | January | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2016 | 2017 | Percent Change | Thru 1-2016 | Thru 1-2017 | Percent Change |
| New Listings | 571 | 576 | + 0.9% | 571 | 576 | + 0.9% |
| Pending Sales | 396 | 512 | + 29.3% | 396 | 512 | + 29.3% |
| Closed Sales | 337 | 411 | + 22.0% | 337 | 411 | + 22.0% |
| Median Sales Price* | \$175,000 | \$158,000 | - 9.7% | \$175,000 | \$158,000 | - 9.7% |
| Percent of List Price Received* | 96.8% | 96.0% | - 0.8% | 96.8% | 96.0% | - 0.8% |
| Days on Market Until Sale | 83 | 54 | - 34.9% | 83 | 54 | - 34.9% |
| Inventory of Homes for Sale | 1,920 | 1,451 | - 24.4% | | | |
| Months Supply of Inventory | 4.3 | 2.8 | - 34.9% | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

- All MLS -
- East Baton Rouge Parish -

