Local Market Update for June 2017

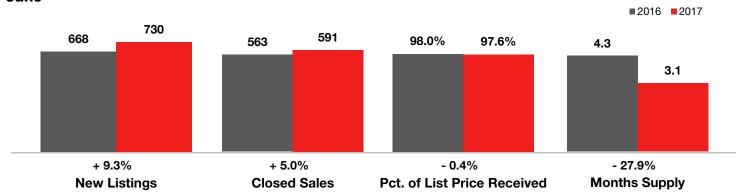


East Baton Rouge Parish

	June			Year to Date		
Key Metrics	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
New Listings	668	730	+ 9.3%	4,064	4,195	+ 3.2%
Pending Sales	502	600	+ 19.5%	3,078	3,391	+ 10.2%
Closed Sales	563	591	+ 5.0%	2,809	3,092	+ 10.1%
Median Sales Price*	\$203,075	\$205,000	+ 0.9%	\$192,000	\$183,000	- 4.7%
Percent of List Price Received*	98.0%	97.6%	- 0.4%	97.4%	97.0%	- 0.4%
Days on Market Until Sale	69	57	- 17.4%	77	58	- 24.7%
Inventory of Homes for Sale	1,995	1,617	- 18.9%			
Months Supply of Inventory	4.3	3.1	- 27.9%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

All MLS — East Baton Rouge Parish —

