

Local Market Update for October 2017

A Research Tool Provided by the Greater Baton Rouge Association of REALTORS®



THE GREATER BATON ROUGE
ASSOCIATION OF REALTORS®

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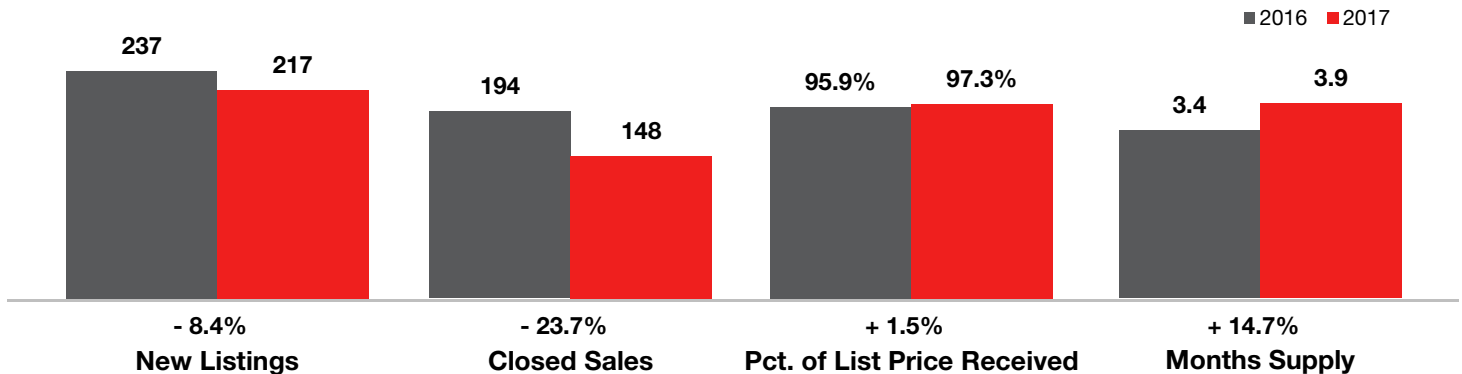


Livingston Parish

| Key Metrics | October | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2016 | 2017 | Percent Change | Thru 10-2016 | Thru 10-2017 | Percent Change |
| New Listings | 237 | 217 | - 8.4% | 2,316 | 2,575 | + 11.2% |
| Pending Sales | 212 | 155 | - 26.9% | 1,716 | 1,775 | + 3.4% |
| Closed Sales | 194 | 148 | - 23.7% | 1,570 | 1,772 | + 12.9% |
| Median Sales Price* | \$165,010 | \$174,450 | + 5.7% | \$169,900 | \$168,000 | - 1.1% |
| Percent of List Price Received* | 95.9% | 97.3% | + 1.5% | 98.1% | 96.9% | - 1.2% |
| Days on Market Until Sale | 51 | 49 | - 3.9% | 60 | 47 | - 21.7% |
| Inventory of Homes for Sale | 551 | 686 | + 24.5% | -- | -- | -- |
| Months Supply of Inventory | 3.4 | 3.9 | + 14.7% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

October



Historical Median Sales Price

Rolling 12-Month Calculation

