

# Local Market Update for January 2018

A Research Tool Provided by the Greater Baton Rouge Association of REALTORS®



THE GREATER BATON ROUGE  
ASSOCIATION OF REALTORS®

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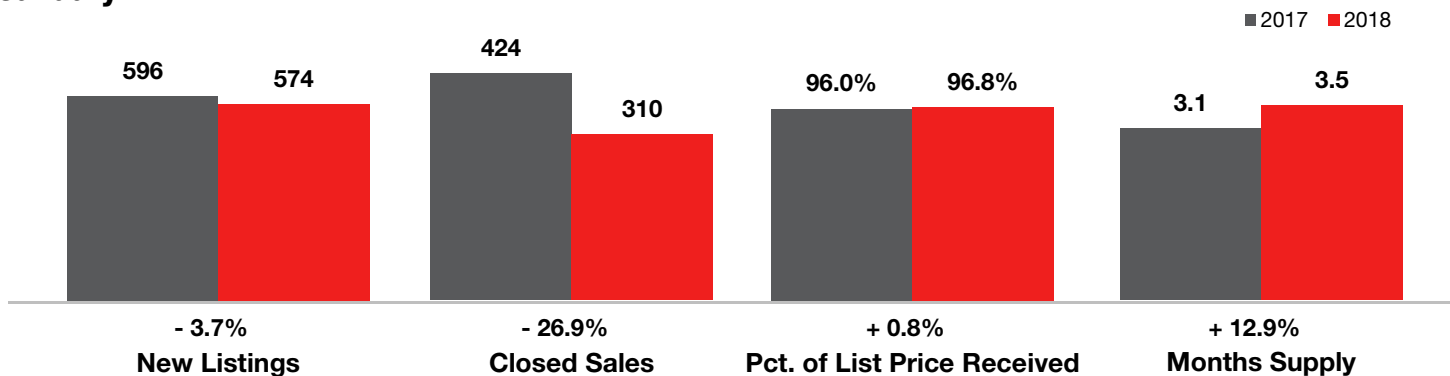


## East Baton Rouge Parish

Key Metrics	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
New Listings	596	574	- 3.7%	596	574	- 3.7%
Pending Sales	499	419	- 16.0%	499	419	- 16.0%
Closed Sales	424	310	- 26.9%	424	310	- 26.9%
Median Sales Price*	\$159,825	\$192,500	+ 20.4%	\$159,825	\$192,500	+ 20.4%
Percent of List Price Received*	96.0%	96.8%	+ 0.8%	96.0%	96.8%	+ 0.8%
Days on Market Until Sale	55	69	+ 25.5%	55	69	+ 25.5%
Inventory of Homes for Sale	1,569	1,718	+ 9.5%	--	--	--
Months Supply of Inventory	3.1	3.5	+ 12.9%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### January



### Historical Median Sales Price Rolling 12-Month Calculation

