

# Local Market Update for February 2018

A Research Tool Provided by the Greater Baton Rouge Association of REALTORS®



THE GREATER BATON ROUGE  
ASSOCIATION OF REALTORS®

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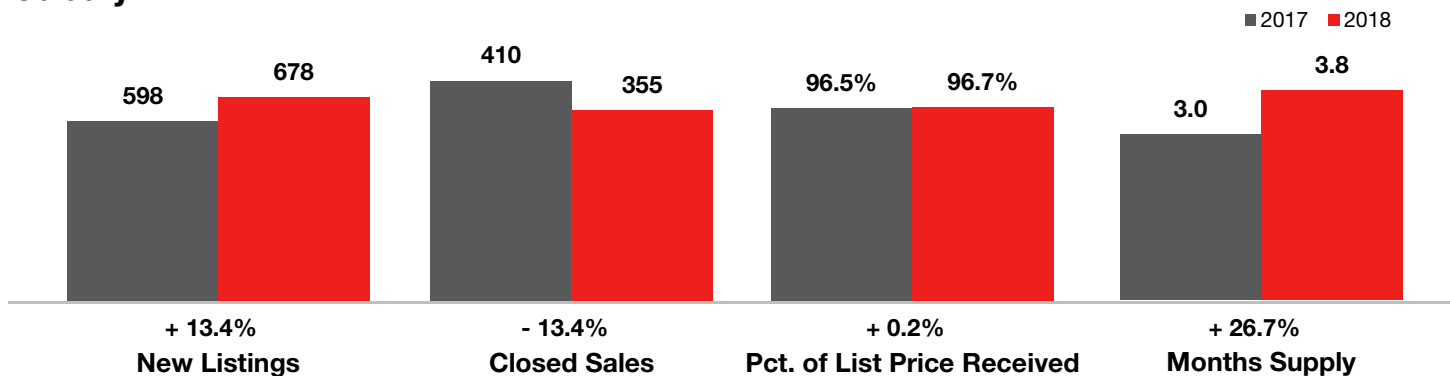


## East Baton Rouge Parish

Key Metrics	February			Year to Date		
	2017	2018	Percent Change	Thru 2-2017	Thru 2-2018	Percent Change
New Listings	598	678	+ 13.4%	1,194	1,263	+ 5.8%
Pending Sales	531	462	- 13.0%	1,030	865	- 16.0%
Closed Sales	410	355	- 13.4%	834	679	- 18.6%
Median Sales Price*	\$175,000	\$193,000	+ 10.3%	\$164,900	\$190,000	+ 15.2%
Percent of List Price Received*	96.5%	96.7%	+ 0.2%	96.2%	96.8%	+ 0.6%
Days on Market Until Sale	65	68	+ 4.6%	60	68	+ 13.3%
Inventory of Homes for Sale	1,528	1,827	+ 19.6%	--	--	--
Months Supply of Inventory	3.0	3.8	+ 26.7%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### February



### Historical Median Sales Price Rolling 12-Month Calculation

