

Local Market Update for September 2016

A Research Tool Provided by the Greater Baton Rouge Association of REALTORS®



THE GREATER BATON ROUGE
ASSOCIATION OF REALTORS®

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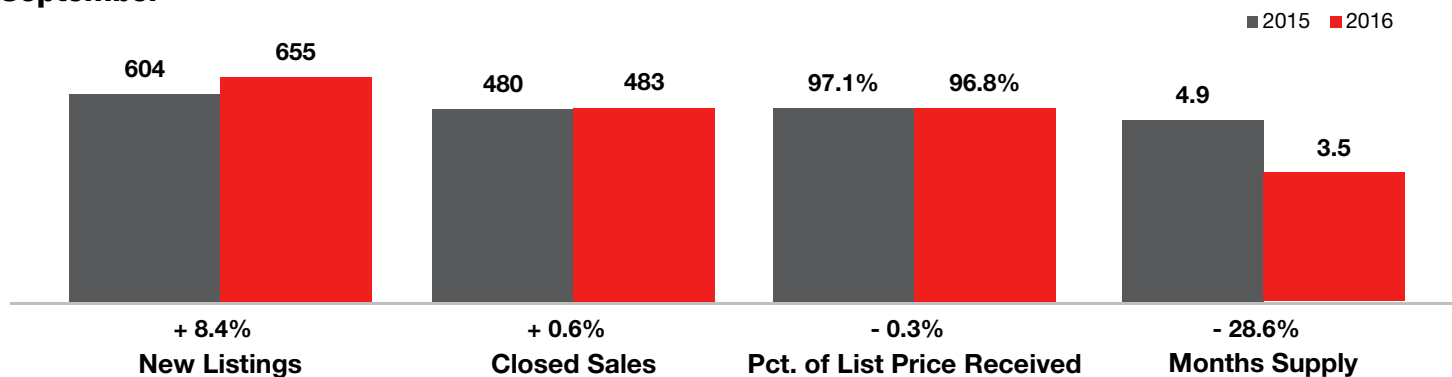


East Baton Rouge Parish

| Key Metrics | September | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2015 | 2016 | Percent Change | Thru 9-2015 | Thru 9-2016 | Percent Change |
| New Listings | 604 | 655 | + 8.4% | 5,859 | 5,976 | + 2.0% |
| Closed Sales | 480 | 483 | + 0.6% | 4,127 | 4,248 | + 2.9% |
| Median Sales Price* | \$193,000 | \$205,950 | + 6.7% | \$193,000 | \$195,000 | + 1.0% |
| Percent of List Price Received* | 97.1% | 96.8% | - 0.3% | 97.2% | 97.4% | + 0.2% |
| Days on Market Until Sale | 69 | 64 | - 7.2% | 79 | 73 | - 7.6% |
| Inventory of Homes for Sale | 2,163 | 1,674 | - 22.6% | -- | -- | -- |
| Months Supply of Inventory | 4.9 | 3.5 | - 28.6% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

